SALARY O O S

LIFE SCIENCES

S: S: UrceLabSearch.com

We are SourceLab, a premier provider of talent acquisition solutions.

We have wide ranging expertise in recruitment in the digital marketing, media, creative, fashion, beauty, public relations, retail, life sciences, crypto, and Al landscapes and pride ourselves on getting to know the nuances of our clients in order to deliver extraordinary results in an effective and efficient manner. Powered by a team of specialized recruiters focused on finding and closing top talent for our clients, we combine creative talent solutions with a go-getter drive to succeed in every search. Let us show you our diverse network of exceptional candidates who can hit the ground running and add value to your creative team.



Specialized
Talent Recruitment



Large & Diverse
Candidate Pool



Time-Efficient
Search Process





Disciplines

MARKETING

- Social Content Strategy
- Community Management
- Email marketing
- Business Development
- Marketing & Communications
- Cross Channel Acquisition, retention and engagement
- E-commerce, shopper marketing

PRODUCT MANAGEMENT

- Product development
- Product Marketing
- Programmatic Media Buying
- Marketing Automation
- Project management
- Account services

CREATIVE COPY & DESIGN

- Creative Design
- Art Direction
- Copy Writing

MEDIA

- SEO
- Paid search
- Paid Social
- Programmatic Media Buying
- Media Activation & investment
- Media Planning
- Sales Planning
- Ad operation

PUBLIC RELATIONS

Account Services

• B2B & B2C Tech

Media Relations

• Event marketing

• Influencer marketing

• Corporate Communications

Consumer

Healthcare

Hospitality

FinTech

• and more!

DATA STRATEGY & ANALYTICS

- Media Analytics
- Advanced Analytics (MMM/ MTA)
- Consumer Insights
- Data Science
- Business Intelligence

• Creative Prompt Engineer

• Al Creative Designer

• Al Media Planner

• Generative Al Designer

• Al Marketing Strategist

Al-driven PR Manager

• Data Analytics Specialist for Al

• Machine Learning Content Creator

• Al Campaign Optimization Specialist

- Research
- CRM

AI

• Fashion Designer

• Digital/Visual Merchandiser

FASHION, BEAUTY & RETAIL

- Brand Ambassador
- Fashion Buyer
- Fashion PR Manager
- Beauty Brand Manager
- Fashion Marketer
- Retail Associate
- Store Key Holder

- Director of Toxicology
- Medical Laboratory Manager
- Clinical Research Associate
- Regulatory Affairs Specialists
- Biomedical Engineer
- Research Specialist

- Scientific/Medical Personnel

LIFE SCIENCES

- Director of Laboratory Services

- Biochemist
- Product Development
- Medical Device / Pharmaceutical Sales

S: s:urceLab

• Al-Powered Brand Strategist

Learning & Development

CRYPTO

- Marketing Manager
- Product Marketing Manager
- Social Media Expert
- Blockchain Marketer
- Head of Content
- VP of Global Marketing
- Digital Marketing Analyst Influencer Marketing Pro
- Growth Marketing Specialist

SALARY DATA

LIFE SCIENCES

ATLANTA

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	165,000	216,000	281,000	
Clinical Specialist, Biotechnology	43,000	71,000	130,000	
Epidemiologist	54,000	72,000	102,000	
Genetic Counselor	60,000	77,000	91,000	
Microbiologist	41,000	56,000	81,000	
Quality Control Analyst, Biotechnology	42,000	58,000	78,000	
Research Scientist, Biotechnology	66,000	99,000	134,000	
Toxicologist	69,000	106,000	151,000	
HEALTHCARE				
Clinical Operations Manager	63,000	91,000	142,000	
Family Physician / Doctor	126,000	216,000	279,000	
Hospital Administrator	59,000	97,000	179,000	
Medical Director, Medicine	124,000	251,000	347,000	
Medical Director, Utilization Review (UR)	151,000	283,000	426,000	
Nurse Case Manager	66,000	82,000	107,000	
Nurse Practitioner (NP)	86,000	108,000	139,000	
Physician / Doctor, General Practice	76,000	173,000	253,000	
Physician / Doctor, Internal Medicine	115,000	213,000	295,000	
Physician Assistant (PA)	82,000	107,000	141,000	
Product Manager, Healthcare	71,000	114,000	149,000	
Quality Management (QM), Director	76,000	120,000	183,000	
Registered Nurse (RN)	55,000	70,000	93,000	
Research Analyst, Healthcare	28,000	63,000	88,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	52,000	85,000	123,000
Clinical Specialist, Medical Devices	52,000	85,000	123,000
Manufacturing Engineer, Medical Devices	57,000	77,000	101,000
Medical Device Sales, Representative	45,000	73,000	113,000
Product Manager, Medical Devices	91,000	110,000	142,000
Quality Engineer, Medical Devices	62,000	84,000	108,000
PHARMACEUTIC	AL		
Clinical Coordinator	38,000	59,000	89,000
Clinical Manager	49,000	75,000	109,000
Clinical Research Coordinator (CRC)	43,000	56,000	71,000
Director, Quality Management, Pharmaceuticals	120,000	154,000	199,000
Medical Director, Medicine	124,000	251,000	347,000
Medical Science Liaison	68,000	152,000	210,000
Project Manager, Pharmaceuticals	71,000	109,000	162,000
Research Scientist	48,000	80,000	126,000
Sales Representative, Pharmaceuticals	46,000	94,000	130,000



BALTIMORE

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	160,000	210,000	273,000	
Clinical Specialist, Biotechnology	42,000	69,000	126,000	
Epidemiologist	52,000	70,000	99,000	
Genetic Counselor	58,000	74,000	89,000	
Microbiologist	40,000	54,000	79,000	
Quality Control Analyst, Biotechnology	41,000	56,000	75,000	
Research Scientist, Biotechnology	64,000	96,000	131,000	
Toxicologist	67,000	103,000	147,000	
HEALTHCARE				
Clinical Operations Manager	61,000	89,000	138,000	
Family Physician / Doctor	122,000	210,000	271,000	
Hospital Administrator	57,000	94,000	174,000	
Medical Director, Medicine	120,000	244,000	338,000	
Medical Director, Utilization Review (UR)	147,000	275,000	414,000	
Nurse Case Manager	64,000	80,000	104,000	
Nurse Practitioner (NP)	84,000	105,000	135,000	
Physician / Doctor, General Practice	73,000	168,000	246,000	
Physician / Doctor, Internal Medicine	112,000	207,000	287,000	
Physician Assistant (PA)	80,000	104,000	137,000	
Product Manager, Healthcare	69,000	111,000	145,000	
Quality Management (QM), Director	73,000	116,000	177,000	
Registered Nurse (RN)	53,000	68,000	91,000	
Research Analyst, Healthcare	28,000	61,000	86,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	51,000	83,000	119,000	
Clinical Specialist, Medical Devices	51,000	83,000	119,000	
Manufacturing Engineer, Medical Devices	55,000	74,000	98,000	
Medical Device Sales, Representative	44,000	71,000	110,000	
Product Manager, Medical Devices	89,000	107,000	138,000	
Quality Engineer, Medical Devices	60,000	82,000	105,000	
PHARMACEUTIC	AL			
Clinical Coordinator	37,000	57,000	87,000	
Clinical Manager	48,000	72,000	106,000	
Clinical Research Coordinator (CRC)	42,000	54,000	69,000	
Director, Quality Management, Pharmaceuticals	116,000	150,000	194,000	
Medical Director, Medicine	120,000	244,000	338,000	
Medical Science Liaison	66,000	148,000	204,000	
Project Manager, Pharmaceuticals	69,000	106,000	157,000	
Research Scientist	47,000	78,000	122,000	
Sales Representative, Pharmaceuticals	45,000	92,000	126,000	



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	208000	273,000	356,000	
Clinical Specialist, Biotechnology	54,000	90,000	165,000	
Epidemiologist	68,000	92,000	129,000	
Genetic Counselor	76,000	97,000	115,000	
Microbiologist	52,000	70,000	102,000	
Quality Control Analyst, Biotechnology	53,000	73,000	98,000	
Research Scientist, Biotechnology	84,000	125,000	170,000	
Toxicologist	88,000	134,000	191,000	
HEALTHCARE				
Clinical Operations Manager	80,000	115,000	179,000	
Family Physician / Doctor	159,000	273,000	353,000	
Hospital Administrator	74,000	122,000	227,000	
Medical Director, Medicine	157,000	317,000	439,000	
Medical Director, Utilization Review (UR)	191,000	358,000	539,000	
Nurse Case Manager	84,000	103,000	135,000	
Nurse Practitioner (NP)	109,000	137,000	175,000	
Physician / Doctor, General Practice	96,000	219,000	320,000	
Physician / Doctor, Internal Medicine	146,000	269,000	373,000	
Physician Assistant (PA)	103,000	135,000	178,000	
Product Manager, Healthcare	90,000	145,000	188,000	
Quality Management (QM), Director	96,000	151,000	231,000	
Registered Nurse (RN)	69,000	89,000	118,000	
Research Analyst, Healthcare	36,000	80,000	111,000	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	66,000	107,000	155,000		
Clinical Specialist, Medical Devices	66,000	107,000	155,000		
Manufacturing Engineer, Medical Devices	72,000	97,000	127,000		
Medical Device Sales, Representative	57,000	93,000	143,000		
Product Manager, Medical Devices	115,000	139,000	179,000		
Quality Engineer, Medical Devices	78,000	106,000	137,000		
PHARMACEUTIC	CAL				
Clinical Coordinator	48,000	74,000	113,000		
Clinical Manager	62,000	94,000	138,000		
Clinical Research Coordinator (CRC)	54,000	70,000	90,000		
Director, Quality Management, Pharmaceuticals	151,000	195,000	252,000		
Medical Director, Medicine	157,000	317,000	439,000		
Medical Science Liaison	86,000	192,000	265,000		
Project Manager, Pharmaceuticals	90,000	138,000	204,000		
Research Scientist	61,000	101,000	159,000		
Sales Representative, Pharmaceuticals	58,000	119,000	165,000		



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	194000	255,000	332,000	
Clinical Specialist, Biotechnology	51,000	84,000	153,000	
Epidemiologist	63,000	85,000	120,000	
Genetic Counselor	71,000	90,000	108,000	
Microbiologist	48,000	66,000	95,000	
Quality Control Analyst, Biotechnology	50,000	68,000	92,000	
Research Scientist, Biotechnology	78,000	116,000	158,000	
Toxicologist	82,000	125,000	178,000	
HEALTHCARE				
Clinical Operations Manager	74,000	108,000	167,000	
Family Physician / Doctor	149,000	255,000	329,000	
Hospital Administrator	69,000	114,000	212,000	
Medical Director, Medicine	146,000	296,000	410,000	
Medical Director, Utilization Review (UR)	178,000	334,000	502,000	
Nurse Case Manager	78,000	97,000	126,000	
Nurse Practitioner (NP)	101,000	127,000	163,000	
Physician / Doctor, General Practice	89,000	204,000	298,000	
Physician / Doctor, Internal Medicine	136,000	251,000	348,000	
Physician Assistant (PA)	97,000	126,000	166,000	
Product Manager, Healthcare	84,000	135,000	176,000	
Quality Management (QM), Director	89,000	141,000	215,000	
Registered Nurse (RN)	64,000	83,000	110,000	
Research Analyst, Healthcare	33,000	74,000	104,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	62,000	100,000	145,000
Clinical Specialist, Medical Devices	62,000	100,000	145,000
Manufacturing Engineer, Medical Devices	67,000	90,000	119,000
Medical Device Sales, Representative	53,000	87,000	134,000
Product Manager, Medical Devices	108,000	130,000	167,000
Quality Engineer, Medical Devices	73,000	99,000	127,000
PHARMACEUTIC	CAL		
Clinical Coordinator	45,000	69,000	105,000
Clinical Manager	58,000	88,000	129,000
Clinical Research Coordinator (CRC)	51,000	66,000	84,000
Director, Quality Management, Pharmaceuticals	141,000	182,000	235,000
Medical Director, Medicine	146,000	296,000	410,000
Medical Science Liaison	80,000	179,000	248,000
Project Manager, Pharmaceuticals	84,000	129,000	191,000
Research Scientist	57,000	94,000	149,000
Sales Representative, Pharmaceuticals	54,000	111,000	153,000



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	201000	233,500	344,000	
Clinical Specialist, Biotechnology	52,500	70,500	159,000	
Epidemiologist	65,500	77,500	124,500	
Genetic Counselor	73,500	84,000	111,500	
Microbiologist	50,000	59,000	98,500	
Quality Control Analyst, Biotechnology	51,500	61,500	95,000	
Research Scientist, Biotechnology	81,000	101,500	164,000	
Toxicologist	85,000	108,000	184,500	
HEALTHCARE				
Clinical Operations Manager	77,000	94,500	173,000	
Family Physician / Doctor	154,000	211,000	341,000	
Hospital Administrator	71,500	95,500	219,500	
Medical Director, Medicine	151,500	231,500	424,500	
Medical Director, Utilization Review (UR)	184,500	268,000	520,500	
Nurse Case Manager	81,000	90,500	130,500	
Nurse Practitioner (NP)	105,000	119,000	169,000	
Physician / Doctor, General Practice	92,500	154,000	309,000	
Physician / Doctor, Internal Medicine	141,000	202,500	360,500	
Physician Assistant (PA)	100,000	116,000	172,000	
Product Manager, Healthcare	87,000	114,500	182,000	
Quality Management (QM), Director	92,500	120,000	223,000	
Registered Nurse (RN)	66,500	76,500	114,000	
Research Analyst, Healthcare	34,500	56,500	107,500	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	64,000	84,500	150,000		
Clinical Specialist, Medical Devices	64,000	84,500	150,000		
Manufacturing Engineer, Medical Devices	69,500	82,000	123,000		
Medical Device Sales, Representative	55,000	73,000	138,500		
Product Manager, Medical Devices	111,500	123,500	173,000		
Quality Engineer, Medical Devices	75,500	89,500	132,000		
PHARMACEUTIC	CAL				
Clinical Coordinator	46,500	59,500	109,000		
Clinical Manager	60,000	76,000	133,500		
Clinical Research Coordinator (CRC)	52,500	60,500	87,000		
Director, Quality Management, Pharmaceuticals	146,000	168,000	243,500		
Medical Director, Medicine	151,500	231,500	424,500		
Medical Science Liaison	83,000	136,000	256,500		
Project Manager, Pharmaceuticals	87,000	111,000	197,500		
Research Scientist	59,000	79,000	154,000		
Sales Representative, Pharmaceuticals	56,000	86,500	159,000		



CHICAGO

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	193,000	253,000	329,000	
Clinical Specialist, Biotechnology	50,000	83,000	152,000	
Epidemiologist	63,000	85,000	119,000	
Genetic Counselor	70,000	90,000	107,000	
Microbiologist	48,000	65,000	95,000	
Quality Control Analyst, Biotechnology	49,000	68,000	91,000	
Research Scientist, Biotechnology	77,000	115,000	157,000	
Toxicologist	81,000	124,000	177,000	
HEALTHCARE				
Clinical Operations Manager	74,000	107,000	166,000	
Family Physician / Doctor	147,000	253,000	327,000	
Hospital Administrator	69,000	113,000	210,000	
Medical Director, Medicine	145,000	293,000	406,000	
Medical Director, Utilization Review (UR)	177,000	331,000	498,000	
Nurse Case Manager	77,000	96,000	125,000	
Nurse Practitioner (NP)	101,000	126,000	162,000	
Physician / Doctor, General Practice	88,000	203,000	296,000	
Physician / Doctor, Internal Medicine	135,000	249,000	345,000	
Physician Assistant (PA)	96,000	125,000	165,000	
Product Manager, Healthcare	83,000	134,000	174,000	
Quality Management (QM), Director	88,000	140,000	214,000	
Registered Nurse (RN)	64,000	82,000	109,000	
Research Analyst, Healthcare	33,000	74,000	103,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	61,000	99,000	144,000
Clinical Specialist, Medical Devices	61,000	99,000	144,000
Manufacturing Engineer, Medical Devices	66,000	90,000	118,000
Medical Device Sales, Representative	53,000	86,000	133,000
Product Manager, Medical Devices	107,000	129,000	166,000
Quality Engineer, Medical Devices	72,000	98,000	126,000
PHARMACEUTIC	CAL		
Clinical Coordinator	44,000	69,000	104,000
Clinical Manager	58,000	87,000	128,000
Clinical Research Coordinator (CRC)	50,000	65,000	83,000
Director, Quality Management, Pharmaceuticals	140,000	180,000	233,000
Medical Director, Medicine	145,000	293,000	406,000
Medical Science Liaison	80,000	178,000	246,000
Project Manager, Pharmaceuticals	83,000	128,000	189,000
Research Scientist	56,000	93,000	147,000
Sales Representative, Pharmaceuticals	54,000	110,000	152,000



INDIANAPOLIS

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	151,000	198,000	257,000	
Clinical Specialist, Biotechnology	39,000	65,000	119,000	
Epidemiologist	49,000	66,000	93,000	
Genetic Counselor	55,000	70,000	84,000	
Microbiologist	37,000	51,000	74,000	
Quality Control Analyst, Biotechnology	38,000	53,000	71,000	
Research Scientist, Biotechnology	61,000	90,000	123,000	
Toxicologist	63,000	97,000	138,000	
HEALTHCARE				
Clinical Operations Manager	58,000	84,000	130,000	
Family Physician / Doctor	115,000	198,000	255,000	
Hospital Administrator	54,000	88,000	164,000	
Medical Director, Medicine	113,000	230,000	318,000	
Medical Director, Utilization Review (UR)	138,000	259,000	390,000	
Nurse Case Manager	61,000	75,000	98,000	
Nurse Practitioner (NP)	79,000	99,000	127,000	
Physician / Doctor, General Practice	69,000	158,000	231,000	
Physician / Doctor, Internal Medicine	106,000	195,000	270,000	
Physician Assistant (PA)	75,000	98,000	129,000	
Product Manager, Healthcare	65,000	105,000	136,000	
Quality Management (QM), Director	69,000	109,000	167,000	
Registered Nurse (RN)	50,000	64,000	85,000	
Research Analyst, Healthcare	26,000	58,000	81,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	48,000	78,000	112,000	
Clinical Specialist, Medical Devices	48,000	78,000	112,000	
Manufacturing Engineer, Medical Devices	52,000	70,000	92,000	
Medical Device Sales, Representative	41,000	67,000	104,000	
Product Manager, Medical Devices	84,000	101,000	130,000	
Quality Engineer, Medical Devices	57,000	77,000	99,000	
PHARMACEUTIC	AL			
Clinical Coordinator	35,000	54,000	82,000	
Clinical Manager	45,000	68,000	100,000	
Clinical Research Coordinator (CRC)	39,000	51,000	65,000	
Director, Quality Management, Pharmaceuticals	109,000	141,000	182,000	
Medical Director, Medicine	113,000	230,000	318,000	
Medical Science Liaison	62,000	139,000	192,000	
Project Manager, Pharmaceuticals	65,000	100,000	148,000	
Research Scientist	44,000	73,000	115,000	
Sales Representative, Pharmaceuticals	42,000	86,000	119,000	



CINCINNATI

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	152,000	199,000	259,000	
Clinical Specialist, Biotechnology	40,000	66,000	120,000	
Epidemiologist	49,000	67,000	94,000	
Genetic Counselor	55,000	70,000	84,000	
Microbiologist	38,000	51,000	74,000	
Quality Control Analyst, Biotechnology	39,000	53,000	71,000	
Research Scientist, Biotechnology	61,000	91,000	124,000	
Toxicologist	64,000	98,000	139,000	
HEALTHCARE				
Clinical Operations Manager	58,000	84,000	130,000	
Family Physician / Doctor	116,000	199,000	257,000	
Hospital Administrator	54,000	89,000	165,000	
Medical Director, Medicine	114,000	231,000	320,000	
Medical Director, Utilization Review (UR)	139,000	261,000	392,000	
Nurse Case Manager	61,000	75,000	98,000	
Nurse Practitioner (NP)	79,000	99,000	127,000	
Physician / Doctor, General Practice	70,000	159,000	233,000	
Physician / Doctor, Internal Medicine	106,000	196,000	271,000	
Physician Assistant (PA)	75,000	98,000	129,000	
Product Manager, Healthcare	66,000	105,000	137,000	
Quality Management (QM), Director	70,000	110,000	168,000	
Registered Nurse (RN)	50,000	65,000	86,000	
Research Analyst, Healthcare	26,000	58,000	81,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	48,000	78,000	113,000	
Clinical Specialist, Medical Devices	48,000	78,000	113,000	
Manufacturing Engineer, Medical Devices	52,000	70,000	93,000	
Medical Device Sales, Representative	42,000	68,000	104,000	
Product Manager, Medical Devices	84,000	101,000	130,000	
Quality Engineer, Medical Devices	57,000	77,000	99,000	
PHARMACEUTIC	AL			
Clinical Coordinator	35,000	54,000	82,000	
Clinical Manager	45,000	69,000	100,000	
Clinical Research Coordinator (CRC)	40,000	51,000	66,000	
Director, Quality Management, Pharmaceuticals	110,000	142,000	183,000	
Medical Director, Medicine	114,000	231,000	320,000	
Medical Science Liaison	63,000	140,000	193,000	
Project Manager, Pharmaceuticals	66,000	100,000	149,000	
Research Scientist	44,000	73,000	116,000	
Sales Representative, Pharmaceuticals	42,000	87,000	120,000	



COLUMBUS

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	152,000	200,000	260,000	
Clinical Specialist, Biotechnology	40,000	66,000	120,000	
Epidemiologist	49,000	67,000	94,000	
Genetic Counselor	55,000	71,000	84,000	
Microbiologist	38,000	51,000	75,000	
Quality Control Analyst, Biotechnology	39,000	53,000	72,000	
Research Scientist, Biotechnology	61,000	91,000	124,000	
Toxicologist	64,000	98,000	140,000	
HEALTHCARE				
Clinical Operations Manager	58,000	84,000	131,000	
Family Physician / Doctor	116,000	200,000	258,000	
Hospital Administrator	54,000	89,000	166,000	
Medical Director, Medicine	114,000	232,000	321,000	
Medical Director, Utilization Review (UR)	140,000	262,000	394,000	
Nurse Case Manager	61,000	76,000	99,000	
Nurse Practitioner (NP)	80,000	100,000	128,000	
Physician / Doctor, General Practice	70,000	160,000	234,000	
Physician / Doctor, Internal Medicine	107,000	197,000	273,000	
Physician Assistant (PA)	76,000	99,000	130,000	
Product Manager, Healthcare	66,000	106,000	138,000	
Quality Management (QM), Director	70,000	111,000	169,000	
Registered Nurse (RN)	50,000	65,000	86,000	
Research Analyst, Healthcare	26,000	58,000	82,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	49,000	79,000	114,000	
Clinical Specialist, Medical Devices	49,000	79,000	114,000	
Manufacturing Engineer, Medical Devices	52,000	71,000	93,000	
Medical Device Sales, Representative	42,000	68,000	105,000	
Product Manager, Medical Devices	84,000	102,000	131,000	
Quality Engineer, Medical Devices	57,000	78,000	100,000	
PHARMACEUTIC	AL			
Clinical Coordinator	35,000	54,000	82,000	
Clinical Manager	46,000	69,000	101,000	
Clinical Research Coordinator (CRC)	40,000	51,000	66,000	
Director, Quality Management, Pharmaceuticals	111,000	143,000	184,000	
Medical Director, Medicine	114,000	232,000	321,000	
Medical Science Liaison	63,000	141,000	194,000	
Project Manager, Pharmaceuticals	66,000	101,000	149,000	
Research Scientist	45,000	74,000	116,000	
Sales Representative, Pharmaceuticals	43,000	87,000	120,000	



OH AVERAGE

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	152000	175,500	259,500	
Clinical Specialist, Biotechnology	40,000	53,000	120,000	
Epidemiologist	49,000	58,000	94,000	
Genetic Counselor	55,000	62,500	84,000	
Microbiologist	38,000	44,500	74,500	
Quality Control Analyst, Biotechnology	39,000	46,000	71,500	
Research Scientist, Biotechnology	61,000	76,000	124,000	
Toxicologist	64,000	81,000	139,500	
HEALTHCARE				
Clinical Operations Manager	58,000	71,000	130,500	
Family Physician / Doctor	116,000	157,500	257,500	
Hospital Administrator	54,000	71,500	165,500	
Medical Director, Medicine	114,000	172,500	320,500	
Medical Director, Utilization Review (UR)	139,500	200,500	393,000	
Nurse Case Manager	61,000	68,000	98,500	
Nurse Practitioner (NP)	79,500	89,500	127,500	
Physician / Doctor, General Practice	70,000	114,500	233,500	
Physician / Doctor, Internal Medicine	106,500	151,500	272,000	
Physician Assistant (PA)	75,500	87,000	129,500	
Product Manager, Healthcare	66,000	85,500	137,500	
Quality Management (QM), Director	70,000	90,000	168,500	
Registered Nurse (RN)	50,000	57,500	86,000	
Research Analyst, Healthcare	26,000	42,000	81,500	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	48,500	63,500	113,500	
Clinical Specialist, Medical Devices	48,500	63,500	113,500	
Manufacturing Engineer, Medical Devices	52,000	61,000	93,000	
Medical Device Sales, Representative	42,000	55,000	104,500	
Product Manager, Medical Devices	84,000	92,500	130,500	
Quality Engineer, Medical Devices	57,000	67,000	99,500	
PHARMACEUTIC	CAL			
Clinical Coordinator	35,000	44,500	82,000	
Clinical Manager	45,500	57,500	100,500	
Clinical Research Coordinator (CRC)	40,000	45,500	66,000	
Director, Quality Management, Pharmaceuticals	110,500	126,500	183,500	
Medical Director, Medicine	114,000	172,500	320,500	
Medical Science Liaison	63,000	101,500	193,500	
Project Manager, Pharmaceuticals	66,000	83,000	149,000	
Research Scientist	44,500	59,000	116,000	
Sales Representative, Pharmaceuticals	42,500	65,000	120,000	



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	173,000	226,000	295,000	
Clinical Specialist, Biotechnology	45,000	75,000	136,000	
Epidemiologist	56,000	76,000	107,000	
Genetic Counselor	63,000	80,000	96,000	
Microbiologist	43,000	58,000	85,000	
Quality Control Analyst, Biotechnology	44,000	60,000	81,000	
Research Scientist, Biotechnology	69,000	103,000	141,000	
Toxicologist	73,000	111,000	158,000	
HEALTHCARE				
Clinical Operations Manager	66,000	96,000	148,000	
Family Physician / Doctor	132,000	226,000	292,000	
Hospital Administrator	62,000	101,000	188,000	
Medical Director, Medicine	130,000	263,000	364,000	
Medical Director, Utilization Review (UR)	158,000	297,000	446,000	
Nurse Case Manager	69,000	86,000	112,000	
Nurse Practitioner (NP)	90,000	113,000	145,000	
Physician / Doctor, General Practice	79,000	181,000	265,000	
Physician / Doctor, Internal Medicine	121,000	223,000	309,000	
Physician Assistant (PA)	86,000	112,000	147,000	
Product Manager, Healthcare	75,000	120,000	156,000	
Quality Management (QM), Director	79,000	125,000	191,000	
Registered Nurse (RN)	57,000	74,000	98,000	
Research Analyst, Healthcare	30,000	66,000	92,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	55,000	89,000	129,000	
Clinical Specialist, Medical Devices	55,000	89,000	129,000	
Manufacturing Engineer, Medical Devices	59,000	80,000	106,000	
Medical Device Sales, Representative	47,000	77,000	119,000	
Product Manager, Medical Devices	96,000	115,000	148,000	
Quality Engineer, Medical Devices	65,000	88,000	113,000	
PHARMACEUTIC	CAL			
Clinical Coordinator	40,000	62,000	93,000	
Clinical Manager	52,000	78,000	114,000	
Clinical Research Coordinator (CRC)	45,000	58,000	75,000	
Director, Quality Management, Pharmaceuticals	125,000	162,000	209,000	
Medical Director, Medicine	130,000	263,000	364,000	
Medical Science Liaison	71,000	159,000	220,000	
Project Manager, Pharmaceuticals	75,000	114,000	169,000	
Research Scientist	51,000	84,000	132,000	
Sales Representative, Pharmaceuticals	48,000	99,000	136,000	



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	159,000	208,000	271,000	
Clinical Specialist, Biotechnology	41,000	69,000	125,000	
Epidemiologist	52,000	70,000	98,000	
Genetic Counselor	58,000	74,000	88,000	
Microbiologist	39,000	54,000	78,000	
Quality Control Analyst, Biotechnology	40,000	56,000	75,000	
Research Scientist, Biotechnology	64,000	95,000	129,000	
Toxicologist	67,000	102,000	145,000	
HEALTHCARE				
Clinical Operations Manager	61,000	88,000	136,000	
Family Physician / Doctor	121,000	208,000	269,000	
Hospital Administrator	57,000	93,000	173,000	
Medical Director, Medicine	119,000	241,000	334,000	
Medical Director, Utilization Review (UR)	145,000	273,000	410,000	
Nurse Case Manager	64,000	79,000	103,000	
Nurse Practitioner (NP)	83,000	104,000	133,000	
Physician / Doctor, General Practice	73,000	167,000	243,000	
Physician / Doctor, Internal Medicine	111,000	205,000	284,000	
Physician Assistant (PA)	79,000	103,000	135,000	
Product Manager, Healthcare	69,000	110,000	143,000	
Quality Management (QM), Director	73,000	115,000	176,000	
Registered Nurse (RN)	53,000	68,000	90,000	
Research Analyst, Healthcare	27,000	61,000	85,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	50,000	82,000	118,000	
Clinical Specialist, Medical Devices	50,000	82,000	118,000	
Manufacturing Engineer, Medical Devices	55,000	74,000	97,000	
Medical Device Sales, Representative	43,000	71,000	109,000	
Product Manager, Medical Devices	88,000	106,000	136,000	
Quality Engineer, Medical Devices	60,000	81,000	104,000	
PHARMACEUTIC	CAL			
Clinical Coordinator	36,000	57,000	86,000	
Clinical Manager	47,000	72,000	105,000	
Clinical Research Coordinator (CRC)	41,000	54,000	69,000	
Director, Quality Management, Pharmaceuticals	115,000	148,000	192,000	
Medical Director, Medicine	119,000	241,000	334,000	
Medical Science Liaison	66,000	146,000	202,000	
Project Manager, Pharmaceuticals	69,000	105,000	156,000	
Research Scientist	46,000	77,000	121,000	
Sales Representative, Pharmaceuticals	44,000	91,000	125,000	



LIFE SCIENCES 2025 SALARY GUIDE

AUSTIN

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	169,000	222,000	289,000	
Clinical Specialist, Biotechnology	44,000	73,000	134,000	
Epidemiologist	55,000	74,000	105,000	
Genetic Counselor	62,000	79,000	94,000	
Microbiologist	42,000	57,000	83,000	
Quality Control Analyst, Biotechnology	43,000	59,000	80,000	
Research Scientist, Biotechnology	68,000	101,000	138,000	
Toxicologist	71,000	109,000	155,000	
HEALTHCARE				
Clinical Operations Manager	65,000	94,000	146,000	
Family Physician / Doctor	130,000	222,000	287,000	
Hospital Administrator	60,000	99,000	185,000	
Medical Director, Medicine	127,000	258,000	357,000	
Medical Director, Utilization Review (UR)	155,000	291,000	438,000	
Nurse Case Manager	68,000	84,000	110,000	
Nurse Practitioner (NP)	88,000	111,000	142,000	
Physician / Doctor, General Practice	78,000	178,000	260,000	
Physician / Doctor, Internal Medicine	119,000	219,000	303,000	
Physician Assistant (PA)	84,000	110,000	145,000	
Product Manager, Healthcare	73,000	118,000	153,000	
Quality Management (QM), Director	78,000	123,000	188,000	
Registered Nurse (RN)	56,000	72,000	96,000	
Research Analyst, Healthcare	29,000	65,000	91,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVICES			
Clinical Engineer, Medical Devices	54,000	87,000	126,000
Clinical Specialist, Medical Devices	54,000	87,000	126,000
Manufacturing Engineer, Medical Devices	58,000	79,000	104,000
Medical Device Sales, Representative	46,000	76,000	117,000
Product Manager, Medical Devices	94,000	113,000	146,000
Quality Engineer, Medical Devices	64,000	86,000	111,000
PHARMACEUTIC	AL		
Clinical Coordinator	39,000	60,000	92,000
Clinical Manager	51,000	77,000	112,000
Clinical Research Coordinator (CRC)	44,000	57,000	73,000
Director, Quality Management, Pharmaceuticals	123,000	159,000	205,000
Medical Director, Medicine	127,000	258,000	357,000
Medical Science Liaison	70,000	156,000	216,000
Project Manager, Pharmaceuticals	73,000	112,000	166,000
Research Scientist	50,000	82,000	130,000
Sales Representative, Pharmaceuticals	47,000	97,000	134,000



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	173,000	226,000	295,000	
Clinical Specialist, Biotechnology	45,000	75,000	136,000	
Epidemiologist	56,000	76,000	107,000	
Genetic Counselor	63,000	80,000	96,000	
Microbiologist	43,000	58,000	85,000	
Quality Control Analyst, Biotechnology	44,000	60,000	81,000	
Research Scientist, Biotechnology	69,000	103,000	141,000	
Toxicologist	73,000	111,000	158,000	
HEALTHCARE				
Clinical Operations Manager	66,000	96,000	148,000	
Family Physician / Doctor	132,000	226,000	292,000	
Hospital Administrator	62,000	101,000	188,000	
Medical Director, Medicine	130,000	263,000	364,000	
Medical Director, Utilization Review (UR)	158,000	297,000	446,000	
Nurse Case Manager	69,000	86,000	112,000	
Nurse Practitioner (NP)	90,000	113,000	145,000	
Physician / Doctor, General Practice	79,000	181,000	265,000	
Physician / Doctor, Internal Medicine	121,000	223,000	309,000	
Physician Assistant (PA)	86,000	112,000	147,000	
Product Manager, Healthcare	75,000	120,000	156,000	
Quality Management (QM), Director	79,000	125,000	191,000	
Registered Nurse (RN)	57,000	74,000	98,000	
Research Analyst, Healthcare	30,000	66,000	92,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVICES			
Clinical Engineer, Medical Devices	55,000	89,000	129,000
Clinical Specialist, Medical Devices	55,000	89,000	129,000
Manufacturing Engineer, Medical Devices	59,000	80,000	106,000
Medical Device Sales, Representative	47,000	77,000	119,000
Product Manager, Medical Devices	96,000	115,000	148,000
Quality Engineer, Medical Devices	65,000	88,000	113,000
PHARMACEUTIC	AL		
Clinical Coordinator	40,000	62,000	93,000
Clinical Manager	52,000	78,000	114,000
Clinical Research Coordinator (CRC)	45,000	58,000	75,000
Director, Quality Management, Pharmaceuticals	125,000	162,000	209,000
Medical Director, Medicine	130,000	263,000	364,000
Medical Science Liaison	71,000	159,000	220,000
Project Manager, Pharmaceuticals	75,000	114,000	169,000
Research Scientist	51,000	84,000	132,000
Sales Representative, Pharmaceuticals	48,000	99,000	136,000



JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	171,000	224,000	292,000
Clinical Specialist, Biotechnology	45,000	74,000	135,000
Epidemiologist	56,000	75,000	106,000
Genetic Counselor	62,000	80,000	95,000
Microbiologist	42,000	58,000	84,000
Quality Control Analyst, Biotechnology	44,000	60,000	81,000
Research Scientist, Biotechnology	69,000	102,000	139,000
Toxicologist	72,000	110,000	157,000
HEALTHCARE			
Clinical Operations Manager	65,000	95,000	147,000
Family Physician / Doctor	131,000	224,000	290,000
Hospital Administrator	61,000	100,000	186,000
Medical Director, Medicine	129,000	260,000	360,000
Medical Director, Utilization Review (UR)	157,000	294,000	442,000
Nurse Case Manager	69,000	85,000	111,000
Nurse Practitioner (NP)	89,000	112,000	144,000
Physician / Doctor, General Practice	78,000	180,000	262,000
Physician / Doctor, Internal Medicine	120,000	221,000	306,000
Physician Assistant (PA)	85,000	111,000	146,000
Product Manager, Healthcare	74,000	119,000	155,000
Quality Management (QM), Director	78,000	124,000	190,000
Registered Nurse (RN)	57,000	73,000	97,000
Research Analyst, Healthcare	29,000	65,000	91,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVICES			
Clinical Engineer, Medical Devices	54,000	88,000	127,000
Clinical Specialist, Medical Devices	54,000	88,000	127,000
Manufacturing Engineer, Medical Devices	59,000	80,000	105,000
Medical Device Sales, Representative	47,000	76,000	118,000
Product Manager, Medical Devices	95,000	114,000	147,000
Quality Engineer, Medical Devices	64,000	87,000	112,000
PHARMACEUTIC	AL		
Clinical Coordinator	39,000	61,000	93,000
Clinical Manager	51,000	77,000	113,000
Clinical Research Coordinator (CRC)	45,000	58,000	74,000
Director, Quality Management, Pharmaceuticals	124,000	160,000	207,000
Medical Director, Medicine	129,000	260,000	360,000
Medical Science Liaison	71,000	158,000	218,000
Project Manager, Pharmaceuticals	74,000	113,000	168,000
Research Scientist	50,000	83,000	131,000
Sales Representative, Pharmaceuticals	48,000	98,000	135,000



LIFE SCIENCES 2025 SALARY GUIDE

HOUSTON

JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	168,000	220,000	287,000
Clinical Specialist, Biotechnology	44,000	73,000	133,000
Epidemiologist	55,000	74,000	104,000
Genetic Counselor	61,000	78,000	93,000
Microbiologist	42,000	57,000	82,000
Quality Control Analyst, Biotechnology	43,000	59,000	79,000
Research Scientist, Biotechnology	67,000	101,000	137,000
Toxicologist	71,000	108,000	154,000
HEALTHCARE			
Clinical Operations Manager	64,000	93,000	144,000
Family Physician / Doctor	128,000	220,000	284,000
Hospital Administrator	60,000	98,000	183,000
Medical Director, Medicine	126,000	256,000	354,000
Medical Director, Utilization Review (UR)	154,000	289,000	434,000
Nurse Case Manager	67,000	83,000	109,000
Nurse Practitioner (NP)	88,000	110,000	141,000
Physician / Doctor, General Practice	77,000	176,000	258,000
Physician / Doctor, Internal Medicine	118,000	217,000	300,000
Physician Assistant (PA)	83,000	109,000	143,000
Product Manager, Healthcare	73,000	117,000	152,000
Quality Management (QM), Director	77,000	122,000	186,000
Registered Nurse (RN)	56,000	72,000	95,000
Research Analyst, Healthcare	29,000	64,000	90,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVICES			
Clinical Engineer, Medical Devices	53,000	87,000	125,000
Clinical Specialist, Medical Devices	53,000	87,000	125,000
Manufacturing Engineer, Medical Devices	58,000	78,000	103,000
Medical Device Sales, Representative	46,000	75,000	115,000
Product Manager, Medical Devices	93,000	112,000	144,000
Quality Engineer, Medical Devices	63,000	86,000	110,000
PHARMACEUTIC	CAL		
Clinical Coordinator	38,000	60,000	91,000
Clinical Manager	50,000	76,000	111,000
Clinical Research Coordinator (CRC)	44,000	57,000	73,000
Director, Quality Management, Pharmaceuticals	122,000	157,000	203,000
Medical Director, Medicine	126,000	256,000	354,000
Medical Science Liaison	70,000	155,000	214,000
Project Manager, Pharmaceuticals	73,000	111,000	165,000
Research Scientist	49,000	81,000	128,000
Sales Representative, Pharmaceuticals	47,000	96,000	133,000



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	157,000	206,000	268,000	
Clinical Specialist, Biotechnology	41,000	68,000	124,000	
Epidemiologist	51,000	69,000	97,000	
Genetic Counselor	57,000	73,000	87,000	
Microbiologist	39,000	53,000	77,000	
Quality Control Analyst, Biotechnology	40,000	55,000	74,000	
Research Scientist, Biotechnology	63,000	94,000	128,000	
Toxicologist	66,000	101,000	144,000	
HEALTHCARE				
Clinical Operations Manager	60,000	87,000	135,000	
Family Physician / Doctor	120,000	206,000	266,000	
Hospital Administrator	56,000	92,000	171,000	
Medical Director, Medicine	118,000	239,000	331,000	
Medical Director, Utilization Review (UR)	144,000	270,000	406,000	
Nurse Case Manager	63,000	78,000	102,000	
Nurse Practitioner (NP)	82,000	103,000	132,000	
Physician / Doctor, General Practice	72,000	165,000	241,000	
Physician / Doctor, Internal Medicine	110,000	203,000	281,000	
Physician Assistant (PA)	78,000	102,000	134,000	
Product Manager, Healthcare	68,000	109,000	142,000	
Quality Management (QM), Director	72,000	114,000	174,000	
Registered Nurse (RN)	52,000	67,000	89,000	
Research Analyst, Healthcare	27,000	60,000	84,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	50,000	81,000	117,000	
Clinical Specialist, Medical Devices	50,000	81,000	117,000	
Manufacturing Engineer, Medical Devices	54,000	73,000	96,000	
Medical Device Sales, Representative	43,000	70,000	108,000	
Product Manager, Medical Devices	87,000	105,000	135,000	
Quality Engineer, Medical Devices	59,000	80,000	103,000	
PHARMACEUTIC	CAL			
Clinical Coordinator	36,000	56,000	85,000	
Clinical Manager	47,000	71,000	104,000	
Clinical Research Coordinator (CRC)	41,000	53,000	68,000	
Director, Quality Management, Pharmaceuticals	114,000	147,000	190,000	
Medical Director, Medicine	144,000	270,000	406,000	
Medical Science Liaison	65,000	145,000	200,000	
Project Manager, Pharmaceuticals	68,000	104,000	154,000	
Research Scientist	46,000	76,000	120,000	
Sales Representative, Pharmaceuticals	44,000	90,000	124,000	



TX AVERAGE

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	167,600	219,600	286,200	
Clinical Specialist, Biotechnology	43,800	72,600	132,400	
Epidemiologist	54,600	73,600	103,800	
Genetic Counselor	61,000	78,000	93,000	
Microbiologist	41,600	56,600	82,200	
Quality Control Analyst, Biotechnology	42,800	58,600	79,000	
Research Scientist, Biotechnology	67,200	100,200	136,600	
Toxicologist	70,600	107,800	153,600	
HEALTHCARE				
Clinical Operations Manager	64,000	93,000	144,000	
Family Physician / Doctor	128,200	219,600	283,800	
Hospital Administrator	59,800	98,000	182,600	
Medical Director, Medicine	126,000	255,200	353,200	
Medical Director, Utilization Review (UR)	153,600	288,200	433,200	
Nurse Case Manager	67,200	83,200	108,800	
Nurse Practitioner (NP)	87,400	109,800	140,800	
Physician / Doctor, General Practice	76,800	176,000	257,200	
Physician / Doctor, Internal Medicine	117,600	216,600	299,800	
Physician Assistant (PA)	83,200	108,800	143,000	
Product Manager, Healthcare	72,600	116,600	151,600	
Quality Management (QM), Director	76,800	121,600	185,800	
Registered Nurse (RN)	55,600	71,600	95,000	
Research Analyst, Healthcare	28,800	64,000	89,600	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	53,200	86,400	124,800
Clinical Specialist, Medical Devices	53,200	86,400	124,800
Manufacturing Engineer, Medical Devices	57,600	78,000	102,800
Medical Device Sales, Representative	45,800	74,800	115,400
Product Manager, Medical Devices	93,000	111,800	144,000
Quality Engineer, Medical Devices	63,000	85,400	109,800
PHARMACEUTIC	AL		
Clinical Coordinator	38,400	59,800	90,800
Clinical Manager	50,200	75,800	110,800
Clinical Research Coordinator (CRC)	43,800	56,600	72,600
Director, Quality Management, Pharmaceuticals	121,600	157,000	202,800
Medical Director, Medicine	131,200	261,400	368,200
Medical Science Liaison	69,400	154,600	213,600
Project Manager, Pharmaceuticals	72,600	110,800	164,400
Research Scientist	49,200	81,200	128,200
Sales Representative, Pharmaceuticals	46,800	96,000	132,400



JACKSONVILLE

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	150,000	197,000	256,000	
Clinical Specialist, Biotechnology	39,000	65,000	118,000	
Epidemiologist	49,000	66,000	93,000	
Genetic Counselor	54,000	70,000	83,000	
Microbiologist	37,000	51,000	74,000	
Quality Control Analyst, Biotechnology	38,000	53,000	71,000	
Research Scientist, Biotechnology	60,000	90,000	122,000	
Toxicologist	63,000	97,000	138,000	
HEALTHCARE				
Clinical Operations Manager	57,000	83,000	129,000	
Family Physician / Doctor	115,000	197,000	254,000	
Hospital Administrator	54,000	88,000	163,000	
Medical Director, Medicine	113,000	228,000	316,000	
Medical Director, Utilization Review (UR)	138,000	258,000	388,000	
Nurse Case Manager	60,000	75,000	97,000	
Nurse Practitioner (NP)	78,000	98,000	126,000	
Physician / Doctor, General Practice	69,000	158,000	230,000	
Physician / Doctor, Internal Medicine	105,000	194,000	268,000	
Physician Assistant (PA)	75,000	97,000	128,000	
Product Manager, Healthcare	65,000	104,000	136,000	
Quality Management (QM), Director	69,000	109,000	166,000	
Registered Nurse (RN)	50,000	64,000	85,000	
Research Analyst, Healthcare	26,000	57,000	80,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	48,000	77,000	112,000	
Clinical Specialist, Medical Devices	48,000	77,000	112,000	
Manufacturing Engineer, Medical Devices	52,000	70,000	92,000	
Medical Device Sales, Representative	41,000	67,000	103,000	
Product Manager, Medical Devices	83,000	100,000	129,000	
Quality Engineer, Medical Devices	56,000	76,000	98,000	
PHARMACEUTIC	AL			
Clinical Coordinator	34,000	54,000	81,000	
Clinical Manager	45,000	68,000	99,000	
Clinical Research Coordinator (CRC)	39,000	51,000	65,000	
Director, Quality Management, Pharmaceuticals	109,000	140,000	182,000	
Medical Director, Medicine	113,000	228,000	316,000	
Medical Science Liaison	62,000	139,000	191,000	
Project Manager, Pharmaceuticals	65,000	99,000	147,000	
Research Scientist	44,000	73,000	115,000	
Sales Representative, Pharmaceuticals	42,000	86,000	118,000	



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	165,000	216,000	281,000	
Clinical Specialist, Biotechnology	43,000	71,000	130,000	
Epidemiologist	54,000	72,000	102,000	
Genetic Counselor	60,000	77,000	91,000	
Microbiologist	41,000	56,000	81,000	
Quality Control Analyst, Biotechnology	42,000	58,000	78,000	
Research Scientist, Biotechnology	66,000	99,000	134,000	
Toxicologist	69,000	106,000	151,000	
HEALTHCARE	E			
Clinical Operations Manager	63,000	91,000	142,000	
Family Physician / Doctor	126,000	216,000	279,000	
Hospital Administrator	59,000	97,000	179,000	
Medical Director, Medicine	124,000	251,000	347,000	
Medical Director, Utilization Review (UR)	151,000	283,000	426,000	
Nurse Case Manager	66,000	82,000	107,000	
Nurse Practitioner (NP)	86,000	108,000	139,000	
Physician / Doctor, General Practice	76,000	173,000	253,000	
Physician / Doctor, Internal Medicine	115,000	213,000	295,000	
Physician Assistant (PA)	82,000	107,000	141,000	
Product Manager, Healthcare	71,000	114,000	149,000	
Quality Management (QM), Director	76,000	120,000	183,000	
Registered Nurse (RN)	55,000	70,000	93,000	
Research Analyst, Healthcare	28,000	63,000	88,000	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	52,000	85,000	123,000		
Clinical Specialist, Medical Devices	52,000	85,000	123,000		
Manufacturing Engineer, Medical Devices	57,000	77,000	101,000		
Medical Device Sales, Representative	45,000	73,000	113,000		
Product Manager, Medical Devices	91,000	110,000	142,000		
Quality Engineer, Medical Devices	62,000	84,000	108,000		
PHARMACEUTIC	AL				
Clinical Coordinator	38,000	59,000	89,000		
Clinical Manager	49,000	75,000	109,000		
Clinical Research Coordinator (CRC)	43,000	56,000	71,000		
Director, Quality Management, Pharmaceuticals	120,000	154,000	199,000		
Medical Director, Medicine	124,000	251,000	347,000		
Medical Science Liaison	68,000	152,000	210,000		
Project Manager, Pharmaceuticals	71,000	109,000	162,000		
Research Scientist	48,000	80,000	126,000		
Sales Representative, Pharmaceuticals	46,000	94,000	130,000		



LIFE SCIENCES 2025 SALARY GUIDE

ORLANDO

JOB TITLE	LOW	MEDIAN	HIGH		
BIOTECH					
Chief Scientific Officer (CSO)	157,000	206,000	268,000		
Clinical Specialist, Biotechnology	41,000	68,000	124,000		
Epidemiologist	51,000	69,000	97,000		
Genetic Counselor	57,000	73,000	87,000		
Microbiologist	39,000	53,000	77,000		
Quality Control Analyst, Biotechnology	40,000	55,000	74,000		
Research Scientist, Biotechnology	63,000	94,000	128,000		
Toxicologist	66,000	101,000	144,000		
HEALTHCARE					
Clinical Operations Manager	60,000	87,000	135,000		
Family Physician / Doctor	120,000	206,000	266,000		
Hospital Administrator	56,000	92,000	171,000		
Medical Director, Medicine	118,000	239,000	331,000		
Medical Director, Utilization Review (UR)	144,000	270,000	406,000		
Nurse Case Manager	63,000	78,000	102,000		
Nurse Practitioner (NP)	82,000	103,000	132,000		
Physician / Doctor, General Practice	72,000	165,000	241,000		
Physician / Doctor, Internal Medicine	110,000	203,000	281,000		
Physician Assistant (PA)	78,000	102,000	134,000		
Product Manager, Healthcare	68,000	109,000	142,000		
Quality Management (QM), Director	72,000	114,000	174,000		
Registered Nurse (RN)	52,000	67,000	89,000		
Research Analyst, Healthcare	27,000	60,000	84,000		



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	50,000	81,000	117,000	
Clinical Specialist, Medical Devices	50,000	81,000	117,000	
Manufacturing Engineer, Medical Devices	54,000	73,000	96,000	
Medical Device Sales, Representative	43,000	70,000	108,000	
Product Manager, Medical Devices	87,000	105,000	135,000	
Quality Engineer, Medical Devices	59,000	80,000	103,000	
PHARMACEUTIC	CAL			
Clinical Coordinator	36,000	56,000	85,000	
Clinical Manager	47,000	71,000	104,000	
Clinical Research Coordinator (CRC)	41,000	53,000	68,000	
Director, Quality Management, Pharmaceuticals	114,000	147,000	190,000	
Medical Director, Medicine	118,000	239,000	331,000	
Medical Science Liaison	65,000	145,000	200,000	
Project Manager, Pharmaceuticals	68,000	104,000	154,000	
Research Scientist	46,000	76,000	120,000	
Sales Representative, Pharmaceuticals	44,000	90,000	124,000	



FL AVERAGE

JOB TITLE	LOW	MEDIAN	HIGH		
BIOTECH					
Chief Scientific Officer (CSO)	157,333	206,333	268,333		
Clinical Specialist, Biotechnology	41,000	68,000	124,000		
Epidemiologist	51,333	69,000	97,333		
Genetic Counselor	57,000	73,333	87,000		
Microbiologist	39,000	53,333	77,333		
Quality Control Analyst, Biotechnology	40,000	55,333	74,333		
Research Scientist, Biotechnology	63,000	94,333	128,000		
Toxicologist	66,000	101,333	144,333		
HEALTHCARE					
Clinical Operations Manager	60,000	87,000	135,333		
Family Physician / Doctor	120,333	206,333	266,333		
Hospital Administrator	56,333	92,333	171,000		
Medical Director, Medicine	118,333	239,333	331,333		
Medical Director, Utilization Review (UR)	144,333	270,333	406,667		
Nurse Case Manager	63,000	78,333	102,000		
Nurse Practitioner (NP)	82,000	103,000	132,333		
Physician / Doctor, General Practice	72,333	165,333	241,333		
Physician / Doctor, Internal Medicine	110,000	203,333	281,333		
Physician Assistant (PA)	78,333	102,000	134,333		
Product Manager, Healthcare	68,000	109,000	142,333		
Quality Management (QM), Director	72,333	114,333	174,333		
Registered Nurse (RN)	52,333	67,000	89,000		
Research Analyst, Healthcare	27,000	60,000	84,000		



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	50,000	81,000	117,333		
Clinical Specialist, Medical Devices	50,000	81,000	117,333		
Manufacturing Engineer, Medical Devices	54,333	73,333	96,333		
Medical Device Sales, Representative	43,000	70,000	108,000		
Product Manager, Medical Devices	87,000	105,000	135,333		
Quality Engineer, Medical Devices	59,000	80,000	103,000		
PHARMACEUTIC	CAL				
Clinical Coordinator	39,667	61,333	91,333		
Clinical Manager	45,000	65,333	92,000		
Clinical Research Coordinator (CRC)	65,333	84,667	108,667		
Director, Quality Management, Pharmaceuticals	115,667	177,667	237,333		
Medical Director, Medicine	100,667	208,000	287,667		
Medical Science Liaison	66,000	131,667	185,000		
Project Manager, Pharmaceuticals	60,667	94,667	143,000		
Research Scientist	45,333	81,000	121,667		
Sales Representative, Pharmaceuticals	44,000	90,000	124,000		



LOS ANGELES

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	205,000	269,000	350,000	
Clinical Specialist, Biotechnology	54,000	89,000	162,000	
Epidemiologist	67,000	90,000	127,000	
Genetic Counselor	74,000	95,000	114,000	
Microbiologist	51,000	69,000	101,000	
Quality Control Analyst, Biotechnology	52,000	72,000	97,000	
Research Scientist, Biotechnology	82,000	123,000	167,000	
Toxicologist	86,000	132,000	188,000	
HEALTHCARE				
Clinical Operations Manager	78,000	114,000	176,000	
Family Physician / Doctor	157,000	269,000	348,000	
Hospital Administrator	73,000	120,000	223,000	
Medical Director, Medicine	154,000	312,000	433,000	
Medical Director, Utilization Review (UR)	188,000	353,000	531,000	
Nurse Case Manager	82,000	102,000	133,000	
Nurse Practitioner (NP)	107,000	135,000	173,000	
Physician / Doctor, General Practice	94,000	216,000	315,000	
Physician / Doctor, Internal Medicine	144,000	265,000	367,000	
Physician Assistant (PA)	102,000	133,000	175,000	
Product Manager, Healthcare	89,000	142,000	186,000	
Quality Management (QM), Director	94,000	149,000	227,000	
Registered Nurse (RN)	68,000	88,000	116,000	
Research Analyst, Healthcare	35,000	78,000	110,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	65,000	106,000	153,000	
Clinical Specialist, Medical Devices	65,000	106,000	153,000	
Manufacturing Engineer, Medical Devices	71,000	95,000	125,000	
Medical Device Sales, Representative	56,000	91,000	141,000	
Product Manager, Medical Devices	114,000	137,000	176,000	
Quality Engineer, Medical Devices	77,000	105,000	135,000	
PHARMACEUTIC	AL			
Clinical Coordinator	47,000	73,000	111,000	
Clinical Manager	61,000	93,000	136,000	
Clinical Research Coordinator (CRC)	54,000	69,000	89,000	
Director, Quality Management, Pharmaceuticals	149,000	192,000	248,000	
Medical Director, Medicine	154,000	312,000	433,000	
Medical Science Liaison	85,000	190,000	261,000	
Project Manager, Pharmaceuticals	89,000	136,000	201,000	
Research Scientist	60,000	99,000	157,000	
Sales Representative, Pharmaceuticals	58,000	118,000	162,000	



LIFE SCIENCES 2025 SALARY GUIDE

SAN DIEGO

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	201,000	263,000	342,000	
Clinical Specialist, Biotechnology	52,000	87,000	158,000	
Epidemiologist	65,000	88,000	124,000	
Genetic Counselor	73,000	93,000	111,000	
Microbiologist	50,000	68,000	98,000	
Quality Control Analyst, Biotechnology	51,000	70,000	95,000	
Research Scientist, Biotechnology	80,000	120,000	163,000	
Toxicologist	84,000	129,000	184,000	
HEALTHCARE				
Clinical Operations Manager	77,000	111,000	172,000	
Family Physician / Doctor	153,000	263,000	340,000	
Hospital Administrator	72,000	118,000	218,000	
Medical Director, Medicine	151,000	305,000	423,000	
Medical Director, Utilization Review (UR)	184,000	345,000	519,000	
Nurse Case Manager	80,000	100,000	130,000	
Nurse Practitioner (NP)	105,000	132,000	169,000	
Physician / Doctor, General Practice	92,000	211,000	308,000	
Physician / Doctor, Internal Medicine	140,000	259,000	359,000	
Physician Assistant (PA)	100,000	130,000	171,000	
Product Manager, Healthcare	87,000	139,000	181,000	
Quality Management (QM), Director	92,000	146,000	222,000	
Registered Nurse (RN)	66,000	86,000	114,000	
Research Analyst, Healthcare	34,000	77,000	107,000	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	64,000	103,000	149,000		
Clinical Specialist, Medical Devices	64,000	103,000	149,000		
Manufacturing Engineer, Medical Devices	69,000	93,000	123,000		
Medical Device Sales, Representative	55,000	89,000	138,000		
Product Manager, Medical Devices	111,000	134,000	172,000		
Quality Engineer, Medical Devices	75,000	102,000	132,000		
PHARMACEUTIC	AL				
Clinical Coordinator	46,000	72,000	109,000		
Clinical Manager	60,000	91,000	133,000		
Clinical Research Coordinator (CRC)	52,000	68,000	87,000		
Director, Quality Management, Pharmaceuticals	146,000	188,000	243,000		
Medical Director, Medicine	151,000	305,000	423,000		
Medical Science Liaison	83,000	185,000	255,000		
Project Manager, Pharmaceuticals	87,000	133,000	197,000		
Research Scientist	59,000	97,000	153,000		
Sales Representative, Pharmaceuticals	56,000	115,000	158,000		



SAN FRANCISCO

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	219,000	288,000	374,000	
Clinical Specialist, Biotechnology	57,000	95,000	173,000	
Epidemiologist	71,000	96,000	135,000	
Genetic Counselor	80,000	102,000	121,000	
Microbiologist	54,000	74,000	107,000	
Quality Control Analyst, Biotechnology	56,000	77,000	103,000	
Research Scientist, Biotechnology	88,000	131,000	179,000	
Toxicologist	92,000	141,000	201,000	
HEALTHCARE				
Clinical Operations Manager	84,000	121,000	188,000	
Family Physician / Doctor	168,000	288,000	371,000	
Hospital Administrator	78,000	128,000	239,000	
Medical Director, Medicine	165,000	334,000	462,000	
Medical Director, Utilization Review (UR)	201,000	377,000	567,000	
Nurse Case Manager	88,000	109,000	142,000	
Nurse Practitioner (NP)	114,000	144,000	184,000	
Physician / Doctor, General Practice	101,000	230,000	336,000	
Physician / Doctor, Internal Medicine	154,000	283,000	392,000	
Physician Assistant (PA)	109,000	142,000	187,000	
Product Manager, Healthcare	95,000	152,000	198,000	
Quality Management (QM), Director	101,000	159,000	243,000	
Registered Nurse (RN)	73,000	94,000	124,000	
Research Analyst, Healthcare	38,000	84,000	117,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	70,000	113,000	163,000	
Clinical Specialist, Medical Devices	70,000	113,000	163,000	
Manufacturing Engineer, Medical Devices	75,000	102,000	134,000	
Medical Device Sales, Representative	60,000	98,000	151,000	
Product Manager, Medical Devices	121,000	147,000	188,000	
Quality Engineer, Medical Devices	82,000	112,000	144,000	
PHARMACEUTIC	AL			
Clinical Coordinator	50,000	78,000	119,000	
Clinical Manager	66,000	99,000	145,000	
Clinical Research Coordinator (CRC)	57,000	74,000	95,000	
Director, Quality Management, Pharmaceuticals	159,000	205,000	265,000	
Medical Director, Medicine	165,000	334,000	462,000	
Medical Science Liaison	91,000	202,000	279,000	
Project Manager, Pharmaceuticals	95,000	145,000	215,000	
Research Scientist	64,000	106,000	168,000	
Sales Representative, Pharmaceuticals	61,000	126,000	173,000	



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	218,000	286,000	371,000	
Clinical Specialist, Biotechnology	57,000	94,000	172,000	
Epidemiologist	71,000	96,000	134,000	
Genetic Counselor	79,000	101,000	121,000	
Microbiologist	54,000	73,000	107,000	
Quality Control Analyst, Biotechnology	55,000	76,000	103,000	
Research Scientist, Biotechnology	87,000	130,000	177,000	
Toxicologist	91,000	140,000	200,000	
HEALTHCARE				
Clinical Operations Manager	83,000	121,000	187,000	
Family Physician / Doctor	166,000	286,000	369,000	
Hospital Administrator	78,000	128,000	237,000	
Medical Director, Medicine	164,000	331,000	459,000	
Medical Director, Utilization Review (UR)	200,000	374,000	563,000	
Nurse Case Manager	87,000	108,000	141,000	
Nurse Practitioner (NP)	114,000	143,000	183,000	
Physician / Doctor, General Practice	100,000	229,000	334,000	
Physician / Doctor, Internal Medicine	152,000	281,000	390,000	
Physician Assistant (PA)	108,000	141,000	186,000	
Product Manager, Healthcare	94,000	151,000	197,000	
Quality Management (QM), Director	100,000	158,000	241,000	
Registered Nurse (RN)	72,000	93,000	123,000	
Research Analyst, Healthcare	37,000	83,000	116,000	



JOB TITLE	LOW	MEDIAN	HIGH	
MEDICAL DEVICES				
Clinical Engineer, Medical Devices	69,000	112,000	162,000	
Clinical Specialist, Medical Devices	69,000	112,000	162,000	
Manufacturing Engineer, Medical Devices	75,000	101,000	133,000	
Medical Device Sales, Representative	60,000	97,000	150,000	
Product Manager, Medical Devices	121,000	146,000	187,000	
Quality Engineer, Medical Devices	82,000	111,000	143,000	
PHARMACEUTIC	CAL			
Clinical Coordinator	50,000	78,000	118,000	
Clinical Manager	65,000	98,000	144,000	
Clinical Research Coordinator (CRC)	57,000	73,000	94,000	
Director, Quality Management, Pharmaceuticals	158,000	204,000	263,000	
Medical Director, Medicine	164,000	331,000	459,000	
Medical Science Liaison	90,000	201,000	277,000	
Project Manager, Pharmaceuticals	94,000	144,000	213,000	
Research Scientist	64,000	105,000	166,000	
Sales Representative, Pharmaceuticals	61,000	125,000	172,000	





JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	202,000	265,000	345,000	
Clinical Specialist, Biotechnology	53,000	88,000	160,000	
Epidemiologist	66,000	89,000	125,000	
Genetic Counselor	73,000	94,000	112,000	
Microbiologist	50,000	68,000	99,000	
Quality Control Analyst, Biotechnology	51,000	71,000	95,000	
Research Scientist, Biotechnology	81,000	121,000	165,000	
Toxicologist	85,000	130,000	185,000	
HEALTHCARE				
Clinical Operations Manager	77,000	112,000	174,000	
Family Physician / Doctor	154,000	265,000	342,000	
Hospital Administrator	72,000	118,000	220,000	
Medical Director, Medicine	152,000	308,000	426,000	
Medical Director, Utilization Review (UR)	185,000	348,000	523,000	
Nurse Case Manager	81,000	100,000	131,000	
Nurse Practitioner (NP)	106,000	133,000	170,000	
Physician / Doctor, General Practice	93,000	212,000	310,000	
Physician / Doctor, Internal Medicine	142,000	261,000	362,000	
Physician Assistant (PA)	100,000	131,000	172,000	
Product Manager, Healthcare	88,000	140,000	183,000	
Quality Management (QM), Director	93,000	147,000	224,000	
Registered Nurse (RN)	67,000	86,000	115,000	
Research Analyst, Healthcare	35,000	77,000	108,000	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	64,000	104,000	151,000		
Clinical Specialist, Medical Devices	64,000	104,000	151,000		
Manufacturing Engineer, Medical Devices	70,000	94,000	124,000		
Medical Device Sales, Representative	55,000	90,000	139,000		
Product Manager, Medical Devices	112,000	135,000	174,000		
Quality Engineer, Medical Devices	76,000	103,000	133,000		
PHARMACEUTIC	AL				
Clinical Coordinator	46,000	72,000	109,000		
Clinical Manager	60,000	91,000	134,000		
Clinical Research Coordinator (CRC)	53,000	68,000	88,000		
Director, Quality Management, Pharmaceuticals	147,000	189,000	245,000		
Medical Director, Medicine	152,000	308,000	426,000		
Medical Science Liaison	84,000	187,000	257,000		
Project Manager, Pharmaceuticals	88,000	134,000	198,000		
Research Scientist	59,000	98,000	154,000		
Sales Representative, Pharmaceuticals	57,000	116,000	160,000		



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	209,000	274,200	356,400	
Clinical Specialist, Biotechnology	54,600	90,600	165,000	
Epidemiologist	68,000	91,800	129,000	
Genetic Counselor	75,800	97,000	115,800	
Microbiologist	51,800	70,400	102,400	
Quality Control Analyst, Biotechnology	53,000	73,200	98,600	
Research Scientist, Biotechnology	83,600	125,000	170,200	
Toxicologist	87,600	134,400	191,600	
HEALTHCARE				
Clinical Operations Manager	79,800	115,800	179,400	
Family Physician / Doctor	159,600	274,200	354,000	
Hospital Administrator	74,600	122,400	227,400	
Medical Director, Medicine	157,200	318,000	440,600	
Medical Director, Utilization Review (UR)	191,600	359,400	540,600	
Nurse Case Manager	83,600	103,800	135,400	
Nurse Practitioner (NP)	109,200	137,400	175,800	
Physician / Doctor, General Practice	96,000	219,600	320,600	
Physician / Doctor, Internal Medicine	146,400	269,800	374,000	
Physician Assistant (PA)	103,800	135,400	178,200	
Product Manager, Healthcare	90,600	144,800	189,000	
Quality Management (QM), Director	96,000	151,800	231,400	
Registered Nurse (RN)	69,200	89,400	118,400	
Research Analyst, Healthcare	35,800	79,800	111,600	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	66,400	107,600	155,600		
Clinical Specialist, Medical Devices	66,400	107,600	155,600		
Manufacturing Engineer, Medical Devices	72,000	97,000	127,800		
Medical Device Sales, Representative	57,200	93,000	143,800		
Product Manager, Medical Devices	115,800	139,800	179,400		
Quality Engineer, Medical Devices	78,400	106,600	137,400		
PHARMACEUTIC	AL				
Clinical Coordinator	47,800	74,600	113,200		
Clinical Manager	62,400	94,400	138,400		
Clinical Research Coordinator (CRC)	54,600	70,400	90,600		
Director, Quality Management, Pharmaceuticals	151,800	195,600	252,800		
Medical Director, Medicine	157,200	318,000	440,600		
Medical Science Liaison	86,600	193,000	265,800		
Project Manager, Pharmaceuticals	90,600	138,400	204,800		
Research Scientist	61,200	101,000	159,600		
Sales Representative, Pharmaceuticals	58,600	120,000	165,000		



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	159,000	208,000	271,000	
Clinical Specialist, Biotechnology	41,000	69,000	125,000	
Epidemiologist	52,000	70,000	98,000	
Genetic Counselor	58,000	74,000	88,000	
Microbiologist	39,000	54,000	78,000	
Quality Control Analyst, Biotechnology	40,000	56,000	75,000	
Research Scientist, Biotechnology	64,000	95,000	129,000	
Toxicologist	67,000	102,000	145,000	
HEALTHCARE				
Clinical Operations Manager	61,000	88,000	136,000	
Family Physician / Doctor	121,000	208,000	269,000	
Hospital Administrator	57,000	93,000	173,000	
Medical Director, Medicine	119,000	241,000	334,000	
Medical Director, Utilization Review (UR)	145,000	273,000	410,000	
Nurse Case Manager	64,000	79,000	103,000	
Nurse Practitioner (NP)	83,000	104,000	133,000	
Physician / Doctor, General Practice	73,000	167,000	243,000	
Physician / Doctor, Internal Medicine	111,000	205,000	284,000	
Physician Assistant (PA)	79,000	103,000	135,000	
Product Manager, Healthcare	69,000	110,000	143,000	
Quality Management (QM), Director	73,000	115,000	176,000	
Registered Nurse (RN)	53,000	68,000	90,000	
Research Analyst, Healthcare	27,000	61,000	85,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	ES		
Clinical Engineer, Medical Devices	50,000	82,000	118,000
Clinical Specialist, Medical Devices	50,000	82,000	118,000
Manufacturing Engineer, Medical Devices	55,000	74,000	97,000
Medical Device Sales, Representative	43,000	71,000	109,000
Product Manager, Medical Devices	88,000	106,000	136,000
Quality Engineer, Medical Devices	60,000	81,000	104,000
PHARMACEUTIC	AL		
Clinical Coordinator	36,000	57,000	86,000
Clinical Manager	47,000	72,000	105,000
Clinical Research Coordinator (CRC)	41,000	54,000	69,000
Director, Quality Management, Pharmaceuticals	115,000	148,000	192,000
Medical Director, Medicine	119,000	241,000	334,000
Medical Science Liaison	66,000	146,000	202,000
Project Manager, Pharmaceuticals	69,000	105,000	156,000
Research Scientist	46,000	77,000	121,000
Sales Representative, Pharmaceuticals	44,000	91,000	125,000



MINNEAPOLIS

JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	166,000	218,000	284,000
Clinical Specialist, Biotechnology	43,000	72,000	131,000
Epidemiologist	54,000	73,000	103,000
Genetic Counselor	60,000	77,000	92,000
Microbiologist	41,000	56,000	82,000
Quality Control Analyst, Biotechnology	42,000	58,000	78,000
Research Scientist, Biotechnology	67,000	100,000	136,000
Toxicologist	70,000	107,000	153,000
Clinical Operations Manager	64,000	92,000	143,000
Family Physician / Doctor	127,000	218,000	282,000
Hospital Administrator	59,000	97,000	181,000
Medical Director, Medicine	125,000	253,000	351,000
Medical Director, Utilization Review (UR)	153,000	286,000	430,000
Nurse Case Manager	67,000	83,000	108,000
Nurse Practitioner (NP)	87,000	109,000	140,000
Physician / Doctor, General Practice	76,000	175,000	255,000
Physician / Doctor, Internal Medicine	117,000	215,000	298,000
Physician Assistant (PA)	83,000	108,000	142,000
Product Manager, Healthcare	72,000	115,000	150,000
Quality Management (QM), Director	76,000	121,000	184,000
Registered Nurse (RN)	55,000	71,000	94,000
Research Analyst, Healthcare	29,000	64,000	89,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	53,000	86,000	124,000
Clinical Specialist, Medical Devices	53,000	86,000	124,000
Manufacturing Engineer, Medical Devices	57,000	77,000	102,000
Medical Device Sales, Representative	46,000	74,000	114,000
Product Manager, Medical Devices	92,000	111,000	143,000
Quality Engineer, Medical Devices	63,000	85,000	109,000
Clinical Coordinator	38,000	59,000	90,000
Clinical Manager	50,000	75,000	110,000
Clinical Research Coordinator (CRC)	43,000	56,000	72,000
Director, Quality Management, Pharmaceuticals	121,000	156,000	201,000
Medical Director, Medicine	125,000	253,000	351,000
Medical Science Liaison	69,000	154,000	212,000
Project Manager, Pharmaceuticals	72,000	110,000	163,000
Research Scientist	49,000	81,000	127,000
Sales Representative, Pharmaceuticals	47,000	95,000	131,000



NEW HAVEN

JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	166,000	218,000	284,000
Clinical Specialist, Biotechnology	43,000	72,000	131,000
Epidemiologist	54,000	73,000	103,000
Genetic Counselor	60,000	77,000	92,000
Microbiologist	41,000	56,000	82,000
Quality Control Analyst, Biotechnology	42,000	58,000	78,000
Research Scientist, Biotechnology	67,000	100,000	136,000
Toxicologist	70,000	107,000	153,000
Clinical Operations Manager	64,000	92,000	143,000
Family Physician / Doctor	127,000	218,000	282,000
Hospital Administrator	59,000	97,000	181,000
Medical Director, Medicine	125,000	253,000	351,000
Medical Director, Utilization Review (UR)	153,000	286,000	430,000
Nurse Case Manager	67,000	83,000	108,000
Nurse Practitioner (NP)	87,000	109,000	140,000
Physician / Doctor, General Practice	76,000	175,000	255,000
Physician / Doctor, Internal Medicine	117,000	215,000	298,000
Physician Assistant (PA)	83,000	108,000	142,000
Product Manager, Healthcare	72,000	115,000	150,000
Quality Management (QM), Director	76,000	121,000	184,000
Registered Nurse (RN)	55,000	71,000	94,000
Research Analyst, Healthcare	29,000	64,000	89,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	53,000	86,000	124,000
Clinical Specialist, Medical Devices	53,000	86,000	124,000
Manufacturing Engineer, Medical Devices	57,000	77,000	102,000
Medical Device Sales, Representative	46,000	74,000	114,000
Product Manager, Medical Devices	92,000	111,000	143,000
Quality Engineer, Medical Devices	63,000	85,000	109,000
Clinical Coordinator	38,000	59,000	90,000
Clinical Manager	50,000	75,000	110,000
Clinical Research Coordinator (CRC)	43,000	56,000	72,000
Director, Quality Management, Pharmaceuticals	121,000	156,000	201,000
Medical Director, Medicine	125,000	253,000	351,000
Medical Science Liaison	69,000	154,000	212,000
Project Manager, Pharmaceuticals	72,000	110,000	163,000
Research Scientist	49,000	81,000	127,000
Sales Representative, Pharmaceuticals	47,000	95,000	131,000



PHILADELPHIA

JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	179,000	235,000	305,000
Clinical Specialist, Biotechnology	47,000	77,000	141,000
Epidemiologist	58,000	79,000	110,000
Genetic Counselor	65,000	83,000	99,000
Microbiologist	44,000	60,000	88,000
Quality Control Analyst, Biotechnology	46,000	63,000	84,000
Research Scientist, Biotechnology	72,000	107,000	146,000
Toxicologist	75,000	115,000	164,000
Clinical Operations Manager	68,000	99,000	154,000
Family Physician / Doctor	137,000	235,000	303,000
Hospital Administrator	64,000	105,000	195,000
Medical Director, Medicine	134,000	272,000	377,000
Medical Director, Utilization Review (UR)	164,000	307,000	462,000
Nurse Case Manager	72,000	89,000	116,000
Nurse Practitioner (NP)	93,000	117,000	150,000
Physician / Doctor, General Practice	82,000	188,000	274,000
Physician / Doctor, Internal Medicine	125,000	231,000	320,000
Physician Assistant (PA)	89,000	116,000	153,000
Product Manager, Healthcare	77,000	124,000	162,000
Quality Management (QM), Director	82,000	130,000	198,000
Registered Nurse (RN)	59,000	76,000	101,000
Research Analyst, Healthcare	31,000	68,000	96,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	57,000	92,000	133,000
Clinical Specialist, Medical Devices	57,000	92,000	133,000
Manufacturing Engineer, Medical Devices	61,000	83,000	109,000
Medical Device Sales, Representative	49,000	80,000	123,000
Product Manager, Medical Devices	99,000	120,000	154,000
Quality Engineer, Medical Devices	67,000	91,000	117,000
Clinical Coordinator	41,000	64,000	97,000
Clinical Manager	54,000	81,000	118,000
Clinical Research Coordinator (CRC)	47,000	60,000	77,000
Director, Quality Management, Pharmaceuticals	130,000	167,000	216,000
Medical Director, Medicine	134,000	272,000	377,000
Medical Science Liaison	74,000	165,000	228,000
Project Manager, Pharmaceuticals	77,000	118,000	175,000
Research Scientist	52,000	87,000	137,000
Sales Representative, Pharmaceuticals	50,000	102,000	141,000



PITTSBURGH

JOB TITLE	LOW	MEDIAN	HIGH
ВІОТЕСН			
Chief Scientific Officer (CSO)	152,000	200,000	260,000
Clinical Specialist, Biotechnology	40,000	66,000	120,000
Epidemiologist	49,000	67,000	94,000
Genetic Counselor	55,000	71,000	84,000
Microbiologist	38,000	51,000	75,000
Quality Control Analyst, Biotechnology	39,000	53,000	72,000
Research Scientist, Biotechnology	61,000	91,000	124,000
Toxicologist	64,000	98,000	140,000
Clinical Operations Manager	58,000	84,000	131,000
Family Physician / Doctor	116,000	200,000	258,000
Hospital Administrator	54,000	89,000	166,000
Medical Director, Medicine	114,000	232,000	321,000
Medical Director, Utilization Review (UR)	140,000	262,000	394,000
Nurse Case Manager	61,000	76,000	99,000
Nurse Practitioner (NP)	80,000	100,000	128,000
Physician / Doctor, General Practice	70,000	160,000	234,000
Physician / Doctor, Internal Medicine	107,000	197,000	273,000
Physician Assistant (PA)	76,000	99,000	130,000
Product Manager, Healthcare	66,000	106,000	138,000
Quality Management (QM), Director	70,000	111,000	169,000
Registered Nurse (RN)	50,000	65,000	86,000
Research Analyst, Healthcare	26,000	58,000	82,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	49,000	79,000	114,000
Clinical Specialist, Medical Devices	49,000	79,000	114,000
Manufacturing Engineer, Medical Devices	52,000	71,000	93,000
Medical Device Sales, Representative	42,000	68,000	105,000
Product Manager, Medical Devices	84,000	102,000	131,000
Quality Engineer, Medical Devices	57,000	78,000	100,000
Clinical Coordinator	35,000	54,000	82,000
Clinical Manager	46,000	69,000	101,000
Clinical Research Coordinator (CRC)	40,000	51,000	66,000
Director, Quality Management, Pharmaceuticals	111,000	143,000	184,000
Medical Director, Medicine	114,000	232,000	321,000
Medical Science Liaison	63,000	141,000	194,000
Project Manager, Pharmaceuticals	66,000	101,000	149,000
Research Scientist	45,000	74,000	116,000
Sales Representative, Pharmaceuticals	43,000	87,000	120,000



JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	165,500	217,500	282,500
Clinical Specialist, Biotechnology	43,500	71,500	130,500
Epidemiologist	53,500	73,000	102,000
Genetic Counselor	60,000	77,000	91,500
Microbiologist	41,000	55,500	81,500
Quality Control Analyst, Biotechnology	42,500	58,000	78,000
Research Scientist, Biotechnology	66,500	99,000	135,000
Toxicologist	69,500	106,500	152,000
Clinical Operations Manager	63,000	91,500	142,500
Family Physician / Doctor	126,500	217,500	280,500
Hospital Administrator	59,000	97,000	180,500
Medical Director, Medicine	124,000	252,000	349,000
Medical Director, Utilization Review (UR)	152,000	284,500	428,000
Nurse Case Manager	66,500	82,500	107,500
Nurse Practitioner (NP)	86,500	108,500	139,000
Physician / Doctor, General Practice	76,000	174,000	254,000
Physician / Doctor, Internal Medicine	116,000	214,000	296,500
Physician Assistant (PA)	82,500	107,500	141,500
Product Manager, Healthcare	71,500	115,000	150,000
Quality Management (QM), Director	76,000	120,500	183,500
Registered Nurse (RN)	54,500	70,500	93,500
Research Analyst, Healthcare	28,500	63,000	89,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	53,000	85,500	123,500
Clinical Specialist, Medical Devices	53,000	85,500	123,500
Manufacturing Engineer, Medical Devices	56,500	77,000	101,000
Medical Device Sales, Representative	45,500	74,000	114,000
Product Manager, Medical Devices	91,500	111,000	142,500
Quality Engineer, Medical Devices	62,000	84,500	108,500
Clinical Coordinator	38,000	59,000	89,500
Clinical Manager	50,000	75,000	109,500
Clinical Research Coordinator (CRC)	43,500	55,500	71,500
Director, Quality Management, Pharmaceuticals	120,500	155,000	200,000
Medical Director, Medicine	124,000	252,000	349,000
Medical Science Liaison	68,500	153,000	211,000
Project Manager, Pharmaceuticals	71,500	109,500	162,000
Research Scientist	48,500	80,500	126,500
Sales Representative, Pharmaceuticals	46,500	94,500	130,500



JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	162,000	212,000	276,000	
Clinical Specialist, Biotechnology	42,000	70,000	128,000	
Epidemiologist	53,000	71,000	100,000	
Genetic Counselor	59,000	75,000	90,000	
Microbiologist	40,000	55,000	79,000	
Quality Control Analyst, Biotechnology	41,000	57,000	76,000	
Research Scientist, Biotechnology	65,000	97,000	132,000	
Toxicologist	68,000	104,000	148,000	
Clinical Operations Manager	62,000	90,000	139,000	
Family Physician / Doctor	124,000	212,000	274,000	
Hospital Administrator	58,000	95,000	176,000	
Medical Director, Medicine	122,000	246,000	341,000	
Medical Director, Utilization Review (UR)	148,000	278,000	418,000	
Nurse Case Manager	65,000	80,000	105,000	
Nurse Practitioner (NP)	84,000	106,000	136,000	
Physician / Doctor, General Practice	74,000	170,000	248,000	
Physician / Doctor, Internal Medicine	113,000	209,000	289,000	
Physician Assistant (PA)	80,000	105,000	138,000	
Product Manager, Healthcare	70,000	112,000	146,000	
Quality Management (QM), Director	74,000	117,000	179,000	
Registered Nurse (RN)	54,000	69,000	92,000	
Research Analyst, Healthcare	28,000	62,000	86,000	



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVIC	MEDICAL DEVICES				
Clinical Engineer, Medical Devices	51,000	83,000	120,000		
Clinical Specialist, Medical Devices	51,000	83,000	120,000		
Manufacturing Engineer, Medical Devices	56,000	75,000	99,000		
Medical Device Sales, Representative	44,000	72,000	111,000		
Product Manager, Medical Devices	90,000	108,000	139,000		
Quality Engineer, Medical Devices	61,000	82,000	106,000		
Clinical Coordinator	37,000	58,000	88,000		
Clinical Manager	48,000	73,000	107,000		
Clinical Research Coordinator (CRC)	42,000	55,000	70,000		
Director, Quality Management, Pharmaceuticals	117,000	151,000	196,000		
Medical Director, Medicine	122,000	246,000	341,000		
Medical Science Liaison	67,000	149,000	206,000		
Project Manager, Pharmaceuticals	70,000	107,000	159,000		
Research Scientist	47,000	78,000	124,000		
Sales Representative, Pharmaceuticals	45,000	93,000	128,000		



NEW YORK

JOB TITLE	LOW	MEDIAN	HIGH
ВІОТЕСН			
Chief Scientific Officer (CSO)	218,000	287,000	373,000
Clinical Specialist, Biotechnology	57,000	95,000	172,000
Epidemiologist	71,000	96,000	135,000
Genetic Counselor	79,000	102,000	121,000
Microbiologist	54,000	74,000	107,000
Quality Control Analyst, Biotechnology	56,000	77,000	103,000
Research Scientist, Biotechnology	88,000	131,000	178,000
Toxicologist	92,000	141,000	200,000
Clinical Operations Manager	83,000	121,000	188,000
Family Physician / Doctor	167,000	287,000	370,000
Hospital Administrator	78,000	128,000	238,000
Medical Director, Medicine	164,000	332,000	460,000
Medical Director, Utilization Review (UR)	200,000	376,000	565,000
Nurse Case Manager	88,000	109,000	142,000
Nurse Practitioner (NP)	114,000	143,000	184,000
Physician / Doctor, General Practice	100,000	230,000	335,000
Physician / Doctor, Internal Medicine	153,000	282,000	391,000
Physician Assistant (PA)	109,000	142,000	186,000
Product Manager, Healthcare	95,000	152,000	198,000
Quality Management (QM), Director	100,000	159,000	242,000
Registered Nurse (RN)	72,000	93,000	124,000
Research Analyst, Healthcare	38,000	83,000	117,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	70,000	113,000	163,000
Clinical Specialist, Medical Devices	70,000	113,000	163,000
Manufacturing Engineer, Medical Devices	75,000	102,000	134,000
Medical Device Sales, Representative	60,000	97,000	150,000
Product Manager, Medical Devices	121,000	146,000	188,000
Quality Engineer, Medical Devices	82,000	111,000	143,000
Clinical Coordinator	50,000	78,000	118,000
Clinical Manager	65,000	99,000	145,000
Clinical Research Coordinator (CRC)	57,000	74,000	95,000
Director, Quality Management, Pharmaceuticals	159,000	204,000	264,000
Medical Director, Medicine	164,000	332,000	460,000
Medical Science Liaison	90,000	202,000	278,000
Project Manager, Pharmaceuticals	95,000	145,000	214,000
Research Scientist	64,000	106,000	167,000
Sales Representative, Pharmaceuticals	61,000	125,000	172,000



ROCHESTER

JOB TITLE	LOW	MEDIAN	HIGH
BIOTECH			
Chief Scientific Officer (CSO)	145,000	191,000	248,000
Clinical Specialist, Biotechnology	38,000	63,000	115,000
Epidemiologist	47,000	64,000	90,000
Genetic Counselor	53,000	68,000	81,000
Microbiologist	36,000	49,000	71,000
Quality Control Analyst, Biotechnology	37,000	51,000	69,000
Research Scientist, Biotechnology	58,000	87,000	118,000
Toxicologist	61,000	94,000	133,000
Clinical Operations Manager	56,000	81,000	125,000
Family Physician / Doctor	111,000	191,000	246,000
Hospital Administrator	52,000	85,000	158,000
Medical Director, Medicine	109,000	221,000	306,000
Medical Director, Utilization Review (UR)	133,000	250,000	376,000
Nurse Case Manager	58,000	72,000	94,000
Nurse Practitioner (NP)	76,000	95,000	122,000
Physician / Doctor, General Practice	67,000	153,000	223,000
Physician / Doctor, Internal Medicine	102,000	188,000	260,000
Physician Assistant (PA)	72,000	94,000	124,000
Product Manager, Healthcare	63,000	101,000	131,000
Quality Management (QM), Director	67,000	106,000	161,000
Registered Nurse (RN)	48,000	62,000	82,000
Research Analyst, Healthcare	25,000	56,000	78,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	46,000	75,000	108,000
Clinical Specialist, Medical Devices	46,000	75,000	108,000
Manufacturing Engineer, Medical Devices	50,000	68,000	89,000
Medical Device Sales, Representative	40,000	65,000	100,000
Product Manager, Medical Devices	81,000	97,000	125,000
Quality Engineer, Medical Devices	55,000	74,000	95,000
Clinical Coordinator	33,000	52,000	79,000
Clinical Manager	44,000	66,000	96,000
Clinical Research Coordinator (CRC)	38,000	49,000	63,000
Director, Quality Management, Pharmaceuticals	106,000	136,000	176,000
Medical Director, Medicine	109,000	221,000	306,000
Medical Science Liaison	60,000	134,000	185,000
Project Manager, Pharmaceuticals	63,000	96,000	143,000
Research Scientist	43,000	70,000	111,000
Sales Representative, Pharmaceuticals	41,000	83,000	115,000



SYRACUSE

JOB TITLE	LOW	MEDIAN	HIGH	
BIOTECH				
Chief Scientific Officer (CSO)	140,000	184,000	240,000	
Clinical Specialist, Biotechnology	37,000	61,000	111,000	
Epidemiologist	46,000	62,000	87,000	
Genetic Counselor	51,000	65,000	78,000	
Microbiologist	35,000	47,000	69,000	
Quality Control Analyst, Biotechnology	36,000	49,000	66,000	
Research Scientist, Biotechnology	56,000	84,000	114,000	
Toxicologist	59,000	90,000	129,000	
Clinical Operations Manager	54,000	78,000	121,000	
Family Physician / Doctor	107,000	184,000	238,000	
Hospital Administrator	50,000	82,000	153,000	
Medical Director, Medicine	105,000	214,000	296,000	
Medical Director, Utilization Review (UR)	129,000	241,000	363,000	
Nurse Case Manager	56,000	70,000	91,000	
Nurse Practitioner (NP)	73,000	92,000	118,000	
Physician / Doctor, General Practice	64,000	148,000	215,000	
Physician / Doctor, Internal Medicine	98,000	181,000	251,000	
Physician Assistant (PA)	70,000	91,000	120,000	
Product Manager, Healthcare	61,000	97,000	127,000	
Quality Management (QM), Director	64,000	102,000	156,000	
Registered Nurse (RN)	46,000	60,000	80,000	
Research Analyst, Healthcare	24,000	54,000	75,000	



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	45,000	72,000	105,000
Clinical Specialist, Medical Devices	45,000	72,000	105,000
Manufacturing Engineer, Medical Devices	48,000	65,000	86,000
Medical Device Sales, Representative	38,000	63,000	97,000
Product Manager, Medical Devices	78,000	94,000	121,000
Quality Engineer, Medical Devices	53,000	72,000	92,000
Clinical Coordinator	32,000	50,000	76,000
Clinical Manager	42,000	63,000	93,000
Clinical Research Coordinator (CRC)	37,000	47,000	61,000
Director, Quality Management, Pharmaceuticals	102,000	131,000	170,000
Medical Director, Medicine	105,000	214,000	296,000
Medical Science Liaison	58,000	130,000	179,000
Project Manager, Pharmaceuticals	61,000	93,000	138,000
Research Scientist	41,000	68,000	107,000
Sales Representative, Pharmaceuticals	39,000	80,000	111,000



UPSTATE NY AVERAGE

JOB TITLE	LOW	MEDIAN	HIGH		
BIOTECH	BIOTECH				
Chief Scientific Officer (CSO)	142,500	187,500	244,000		
Clinical Specialist, Biotechnology	37,500	62,000	113,000		
Epidemiologist	46,500	63,000	88,500		
Genetic Counselor	52,000	66,500	79,500		
Microbiologist	35,500	48,000	70,000		
Quality Control Analyst, Biotechnology	36,500	50,000	67,500		
Research Scientist, Biotechnology	57,000	85,500	116,000		
Toxicologist	60,000	92,000	131,000		
Clinical Operations Manager	55,000	79,500	123,000		
Family Physician / Doctor	109,000	187,500	242,000		
Hospital Administrator	51,000	83,500	155,500		
Medical Director, Medicine	107,000	217,500	301,000		
Medical Director, Utilization Review (UR)	131,000	245,500	369,500		
Nurse Case Manager	57,000	71,000	92,500		
Nurse Practitioner (NP)	74,500	93,500	120,000		
Physician / Doctor, General Practice	65,500	150,500	219,000		
Physician / Doctor, Internal Medicine	100,000	184,500	255,500		
Physician Assistant (PA)	71,000	92,500	122,000		
Product Manager, Healthcare	62,000	99,000	129,000		
Quality Management (QM), Director	65,500	104,000	158,500		
Registered Nurse (RN)	47,000	61,000	81,000		
Research Analyst, Healthcare	24,500	55,000	76,500		



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	ES		
Clinical Engineer, Medical Devices	45,500	73,500	106,500
Clinical Specialist, Medical Devices	45,500	73,500	106,500
Manufacturing Engineer, Medical Devices	49,000	66,500	87,500
Medical Device Sales, Representative	39,000	64,000	98,500
Product Manager, Medical Devices	79,500	95,500	123,000
Quality Engineer, Medical Devices	54,000	73,000	93,500
Clinical Coordinator	32,500	51,000	77,500
Clinical Manager	43,000	64,500	94,500
Clinical Research Coordinator (CRC)	37,500	48,000	62,000
Director, Quality Management, Pharmaceuticals	104,000	133,500	173,000
Medical Director, Medicine	107,000	217,500	301,000
Medical Science Liaison	59,000	132,000	182,000
Project Manager, Pharmaceuticals	62,000	94,500	140,500
Research Scientist	42,000	69,000	109,000
Sales Representative, Pharmaceuticals	40,000	81,500	113,000



SALT LAKE CITY

JOB TITLE	LOW	MEDIAN	HIGH
ВІОТЕСН			
Chief Scientific Officer (CSO)	168,000	220,000	287,000
Clinical Specialist, Biotechnology	44,000	73,000	133,000
Epidemiologist	55,000	74,000	104,000
Genetic Counselor	61,000	78,000	93,000
Microbiologist	42,000	57,000	82,000
Quality Control Analyst, Biotechnology	43,000	59,000	79,000
Research Scientist, Biotechnology	67,000	101,000	137,000
Toxicologist	71,000	108,000	154,000
Clinical Operations Manager	64,000	93,000	144,000
Family Physician / Doctor	128,000	220,000	284,000
Hospital Administrator	60,000	98,000	183,000
Medical Director, Medicine	126,000	256,000	354,000
Medical Director, Utilization Review (UR)	154,000	289,000	434,000
Nurse Case Manager	67,000	83,000	109,000
Nurse Practitioner (NP)	88,000	110,000	141,000
Physician / Doctor, General Practice	77,000	176,000	258,000
Physician / Doctor, Internal Medicine	118,000	217,000	300,000
Physician Assistant (PA)	83,000	109,000	143,000
Product Manager, Healthcare	73,000	117,000	152,000
Quality Management (QM), Director	77,000	122,000	186,000
Registered Nurse (RN)	56,000	72,000	95,000
Research Analyst, Healthcare	29,000	64,000	90,000



JOB TITLE	LOW	MEDIAN	HIGH
MEDICAL DEVIC	CES		
Clinical Engineer, Medical Devices	53,000	87,000	125,000
Clinical Specialist, Medical Devices	53,000	87,000	125,000
Manufacturing Engineer, Medical Devices	58,000	78,000	103,000
Medical Device Sales, Representative	46,000	75,000	115,000
Product Manager, Medical Devices	93,000	112,000	144,000
Quality Engineer, Medical Devices	63,000	86,000	110,000
Clinical Coordinator	38,000	60,000	91,000
Clinical Manager	50,000	76,000	111,000
Clinical Research Coordinator (CRC)	44,000	57,000	73,000
Director, Quality Management, Pharmaceuticals	122,000	157,000	203,000
Medical Director, Medicine	126,000	256,000	354,000
Medical Science Liaison	70,000	155,000	214,000
Project Manager, Pharmaceuticals	73,000	111,000	165,000
Research Scientist	49,000	81,000	128,000
Sales Representative, Pharmaceuticals	47,000	96,000	133,000



SEATTLE

JOB TITLE	LOW	MEDIAN	HIGH		
BIOTECH					
Chief Scientific Officer (CSO)	197,000	259,000	337,000		
Clinical Specialist, Biotechnology	52,000	86,000	156,000		
Epidemiologist	64,000	87,000	122,000		
Genetic Counselor	72,000	92,000	109,000		
Microbiologist	49,000	67,000	97,000		
Quality Control Analyst, Biotechnology	50,000	69,000	93,000		
Research Scientist, Biotechnology	79,000	118,000	161,000		
Toxicologist	83,000	127,000	181,000		
Clinical Operations Manager	75,000	109,000	170,000		
Family Physician / Doctor	151,000	259,000	334,000		
Hospital Administrator	70,000	116,000	215,000		
Medical Director, Medicine	148,000	301,000	416,000		
Medical Director, Utilization Review (UR)	181,000	340,000	511,000		
Nurse Case Manager	79,000	98,000	128,000		
Nurse Practitioner (NP)	103,000	130,000	166,000		
Physician / Doctor, General Practice	91,000	207,000	303,000		
Physician / Doctor, Internal Medicine	138,000	255,000	353,000		
Physician Assistant (PA)	98,000	128,000	168,000		
Product Manager, Healthcare	86,000	137,000	179,000		
Quality Management (QM), Director	91,000	143,000	219,000		
Registered Nurse (RN)	65,000	84,000	112,000		
Research Analyst, Healthcare	34,000	75,000	106,000		



JOB TITLE	LOW	MEDIAN	HIGH		
MEDICAL DEVICES					
Clinical Engineer, Medical Devices	63,000	102,000	147,000		
Clinical Specialist, Medical Devices	63,000	102,000	147,000		
Manufacturing Engineer, Medical Devices	68,000	92,000	121,000		
Medical Device Sales, Representative	54,000	88,000	136,000		
Product Manager, Medical Devices	109,000	132,000	170,000		
Quality Engineer, Medical Devices	74,000	101,000	130,000		
Clinical Coordinator	45,000	70,000	107,000		
Clinical Manager	59,000	89,000	131,000		
Clinical Research Coordinator (CRC)	52,000	67,000	86,000		
Director, Quality Management, Pharmaceuticals	143,000	185,000	239,000		
Medical Director, Medicine	148,000	301,000	416,000		
Medical Science Liaison	82,000	182,000	251,000		
Project Manager, Pharmaceuticals	86,000	131,000	194,000		
Research Scientist	58,000	96,000	151,000		
Sales Representative, Pharmaceuticals	55,000	113,000	156,000		



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